

## **PRESS RELEASE**

### **Morris, Smith & Feyh Announces New Assistant VP/Loan Originations**

Columbus, Ohio (January 4, 2010) - Morris, Smith & Feyh, Incorporated, a Columbus based mortgage banker is pleased to announce the hiring of Chad Kiner as Assistant Vice President/Loan Originations of MS&F's Columbus, Ohio office. Mr. Kiner will be working directly with upper-management on the origination of new loan opportunities. Additionally Mr. Kiner will be assisting his existing clients in the placement of construction and permanent loans while developing new and profitable relationships.

**Bio:** Prior to joining MS&F, Mr. Kiner worked at Exel, Inc. as an asset/portfolio manager where he managed 300 owned and/or leased industrial building in the continental USA. At Developers Diversified Realty in Cleveland, OH, Mr. Kiner was on the project team that worked on a \$2.2 billion acquisition of over 100 retail properties purchased from Benderson Development. Mr. Kiner was responsible for property inspections, due diligence and valuation analysis using Excel and Argus modeling. During his time at DDR, Mr. Kiner also garnered experience in retail leasing and re-development projects. In 2005 Mr. Kiner returned to Columbus where he joined Collateral Mortgage Capital as a real estate analysis/junior loan officer where he participated in financing activities on industrial, office, retail and multi-family properties. Since 1998, Mr. Kiner has also acquired/disposed and managed his own portfolio of real estate. After earning his BS in Business in 1998 from The Ohio State University, Mr. Kiner expanded his knowledge in the real estate industry by receiving his Masters in Real Estate from the University of Florida in 2003 where his education taught him the basic skills of commercial real estate, including but not limited to spreadsheet modeling, valuation analysis, development, market research and oral/verbal communication.

#### **About Us: Morris, Smith & Feyh, Incorporated**

*MS&F* is a leading full service commercial real estate mortgage banking firm based in Columbus, Ohio. Since 1984, MS&F has financed over \$3.5 billion of commercial real estate loans in every region of the continental United States. Time after time, Borrowers and Lenders have repeatedly chosen MS&F to represent them because of their confidence and trust in the real estate finance expertise of the firm. The company's solid reputation is built on a proven track record.